

User Stories

Arizona Seller Financing Website

Prepared for

Jeff Gross - Owner Ceo

8111 E Thomas Rd, Suite 102

Scottsdale AZ 85251

480-626-1360

Prepared by

Christopher Durgin - Technology Director

2/18/2020

User: Betty Buyer	
User Stories	Acceptance Criteria
As a prospective home buyer , I want to be able to search for homes I'm interested in so that I can find the home of my dreams .	<ul style="list-style-type: none"> ● See property search in intuitive place ● User needs to input property related criteria ● User will have to query results ● Viewable selected properties should be listed ● User needs to save selected properties to account
As a prospective home buyer , I want to be able to find information about how seller financing works so I can learn more about the programs offered by Arizona Seller Financing .	<ul style="list-style-type: none"> ● Link to information should be in intuitive place ● User needs to easily scan for information ● Information should be selectable to open further related information.
As a prospective home buyer , I want to be able to browse specific geographic areas so I can find the best community to purchase a home in .	<ul style="list-style-type: none"> ● Links to property areas should be in an intuitive place ● User needs to select an area to view more properties ● Geographic information should be on each listing
As a prospective home buyer , I want to be able to confirm information with an Agent so I can ensure the house I'm interested in are available and meet my criteria .	<ul style="list-style-type: none"> ● Contact links should be in an intuitive place ● User needs to be able to email, call, or chat with an agent ● Process should be intuitive and provide feedback of user actions
As a prospective home buyer , I want to be able to contact an Agent so I can view houses I'm interested in by booking a showing .	<ul style="list-style-type: none"> ● Booking a showing should be separate from normal contact ● User need to contact an Agent to setup a time to meet ● Contact for showing should be an easy and intuitive action ● Contact for showing should be available on all property pages

User: Larry Loan Seeker	
User Stories	Acceptance Criteria
As a special mortgage loan seeker , I want to be able to gain access to loan program information so I can get a loan that matches my financial situation .	<ul style="list-style-type: none"> • Loan program information should be located in an intuitive location • User needs to easily find program information • Program information should be easy to navigate and find topics
As a special mortgage loan seeker , I want to be able to get up-to-date information on the latest APR, down payments, and closing cost estimates so I can understand what is expected of me throughout the purchasing process .	<ul style="list-style-type: none"> • Closing and loan information including APR, down payments, and closing cost estimates should be accessible on the website • Users need to access information containing estimated costs. • Mortgage information should be organized and easy to discern
As a special mortgage loan seeker , I want to be able to search for properties within a specific program so I can ensure I'm searching for only homes that I'm able to purchase .	<ul style="list-style-type: none"> • Search function should be in an intuitive place • User needs to be able to search with specific criteria • User needs a secure login to save properties on their account
As a special mortgage loan seeker , I want to be able to contact a Loan Officer so that I can move forward with approval and processing of my loan .	<ul style="list-style-type: none"> • Contact options should grab a user's attention on all pages • The user needs to reach out to a Loan Officer to commit to sale • Contact information should be clear and intuitive
As a special mortgage loan seeker , I want to be able to file paperwork and close on a property so that I can purchase a home .	<ul style="list-style-type: none"> • Document upload instructions should be clear on the site in a related location • User needs to be able to upload documents • Required documents should be clearly identified on the website

User: Rebecca Realtor	
User Stories	Acceptance Criteria
As an outside Realtor , I want to be able to research and learn about loan programs run through Arizona Seller Financing so I can ensure my client's needs will be met .	<ul style="list-style-type: none"> ● Loan program information should be located in an intuitive place ● The outside realtor needs to learn about programs to make a determination ● Program information should be clear and organized in a single location
As an outside Realtor , I want to be able to learn about seller financing so I can better understand how this buying process can work for my clients .	<ul style="list-style-type: none"> ● Seller financing information needs to be in an intuitive location related to other similar information ● User needs to gain knowledge about what seller financing is and how it can be used by a client ● Seller financing information should be well organized with clear topic points related to outside realtors
As an outside Realtor , I want to be able to sign up as an approved Realtor for the U-Pick program so I can get my client into a home without having good credit .	<ul style="list-style-type: none"> ● Outside realtor approval needs to be located on the website in an intuitive place ● A form should give indication of required fields ● User needs to be able to input both client and user information ● Notification should be sent upon completion
As an outside Realtor , I want to be able to contact company representatives about the programs offered by Arizona Seller Financing so I can begin learning about the company .	<ul style="list-style-type: none"> ● Company contact info for outside realtors needs to be located separate from buyer/ loan user contact information ● User requires a more direct line to management ● User needs to have access to company information ● Company info and contact should be organized with clear descriptions of function paths
As an outside Realtor , I want to be able to learn more about how to qualify my client for programs offered by Arizona Seller Financing so I can understand what I need my client to provide .	<ul style="list-style-type: none"> ● Outside Realtor client requirements should be located close to the signup form for outside realtors ● User needs to determine this information to relate it to their client ● Qualifying information should be easy to understand and sequentially formatted